Strategic Orthodontic Seminars
The TIER V Practice
What does one do when he has information that is so stunning, simple, and sensible and could literally change the orthodontic profession, BUT is very different than what has been widely accepted and taught in orthodontic residency programs, and by some of the most brilliant clinicians in the world?

We are all aware that beautiful results are produced every day by orthodontists using a multitude of different brackets, wires, techniques and prescriptions.

But, what if you could achieve the same goal:

- in fewer appointments?
- with less stress?
- in fewer months?
- with fewer problems?
- in less appointment time?
- with greater profitability?

Would that interest you? It seems like orthodontists are always looking for some silver bullet or a magic wand to wave over their practice to make it perfect. No such magic exists. Starting and developing an orthodontic practice is not easy. There are major complexities involved. I have been in practice for more than forty years, and truly believe that I have been able to simplify the complex. This is true for every system in an orthodontic practice.
Discover What’s hidden in Your Practice

Like any business, today’s orthodontic practice has many moving parts. From clinical treatment to staff training, from sales and marketing, to business planning and execution. All are integral to running a successful practice. Today, and in the future, your diagnostics and treatment mechanics will allow you to manage your practice better than in the past.

Yet even the most talented orthodontist can struggle with the non-clinical aspects of practice management. It is not enough to only be a great orthodontist. Today you also need to be great at management and marketing along with running an efficient clinic. This is what the Tier V® Program will teach you. For over 40 Years, Dr. Roncone has taught thousands of practitioners the secrets of maximizing your practice’s potential.
The Tier V® Course offers a comprehensive, integrated approach to practice and clinical management. This four-day personalized group session, is held at Dr. Roncone’s training facility in beautiful Vista, CA, just 35 minutes north of San Diego’s Airport.

The Tier V Program provides valuable information on topics geared to increase efficiency, productivity, and profitability, and was designed to help you reach the maximum potential in your practice.

In addition to the positive impact realized by your practice, Tier V participants join a growing network of doctors consisting of some of the brightest minds in orthodontics.

(35 CE Credits!)

The Tier V course runs Thursday - Sunday.
Optional TMD Course on Monday.

Roncone Orthodontics International
200 Civic Center Dr., Ste. 100
Vista, CA 92084
Your Practice is a business! It should be run like one.

Not Only should you be effective in every area of the practice, you should also be efficient. Every procedure should be standardized and measured. All three facets of the practice need to be accountable to the overall strategy:

Marketing/Enrollment, Clinical Operations and Administrative/Financial.

All practice areas depend on The Six “S’s”:

**Structure**

**Service**

**Strategy**

**Systems**

**Success**

**Sustainability**
The Roncone TIER V Practice

DAY 2: Strategic Clinical Operations I: The PhysioDynamic System (PDS) Philosophy

The Tier V Practice should follow a system centered around an integrated directional force system of treating malocclusions to a functional, aesthetic result.

The PDS System is based on Six Steps to Clinical Success:

1. Relax the muscles
2. Make the proper diagnosis
3. The Roncone PDS Prescription
4. Ideal precise bracket placement
5. Two - three Stages of Treatment
6. Post-removal esthetic functional finish

Your treatment outcome is only as strong as the foundation on which it was built.
DAY 3: Strategic Clinical Operations II: Early Orthopedics (Phase I)

Much has been debated about the validity of Phase I Treatment. Is it really a necessity? If so, in what type of case? In almost 50 years of practice, a great deal has been observed through analyzing full diagnostic records (panoramic, lateral, frontal cephalometric records, TMJ tomography, mounted models, CBCT scans and full set of patient photographs.)

Key Observations:
• 82% of patients exhibit a frontal (transverse) maxillary asymmetry and the maxilla is too narrow compared to the mandible.
• 29% of patients between the ages of 10 & 15 years of age show signs of TMJ disease DJD.
• 41% 16 years and older show signs of TMJ Disease DJD.
• A significant number of patients have airway issues and a majority have received no professional help.
Multiple cases in each of the following areas will be presented: Class I, Class II, Class III, Open bites, Impacted canines
- Two wires are possible in almost 90% of patients!
- Seven or fewer appointments are possible in almost 90% of patients!

Not only do we need to simplify orthodontic treatment mechanics but we also need to keep our final results stable on a very long-term basis. There are 26 reasons for relapse. Stability of results will be demonstrated in the following areas: Stability of: overbite, overjet, lower anterior crowding, intercanine width, condylar position, upper expansion and lower “expansion”.

While some Orthodontists still have doubts about the relationship between orthodontics/occlusion and TMD problems there is no doubt in my mind that the two are intertwined. One need only look at a diagram of the skull, muscles, teeth and TMJ’s to see that they are very intimately related. This will be demonstrated over and over again.

Day 4 will concentrate on the following:

- **Diagnosis and treatment of TMD**
- **Review of Anatomical and Neuromuscular considerations**
- **Headaches of various types and MPD**
- **Splints - various types and when to use them**
- **Physical Therapy modalities used in office**
- **Post TMD treatment - what to do**
DAY 5: Strategic Clinical Operations IV - (Optional) Hands-On TMJ Practical

Will review:

- **TMJ Treatment Strategies and Protocols**
- **Proper splint fabrication and implementation (Hands On)**
Course Details

Tier V® Course Fee: $5,000

Registration Fee Includes*:

• Registration for the Session
• 11 Course Manuals
• Membership to the Orthobarbarian Study Club
• Personalized Practice Analysis

Course availability is limited.

Please contact Roncone Orthodontics International at:

(800) 758-5836 or (760) 630-5914
contact@ronconeroi.com
www.ronconeroi.com

*Hotel & Travel are not included in the registration fee.
Testimonials

“The PhysioDynamic System has simplified my mechanics, reduced my wire inventory, cleared up my schedule, while drastically reducing my overall treatment times.”
Dr. Matt Bauer ~ Cottleville, MO

“Since implementing what I have learned from the course, my practice runs much more efficiently without the schedule feeling hectic!”
Dr. Beth Hite ~ Glen Carbon, IL

“The outcomes I’ve seen are much shorter treatment times with much fewer appointments making this a very efficient treatment philosophy.”
Dr. Steven Tinsworth ~ Bradenton, FL

“My confidence as a clinician and a businessman has skyrocketed thanks to completing this course. Dr. Roncone presents challenges and solutions to everyday practice life that no other course offers...From scheduling to streamlining treatment times, all while maintaining a high level of clinical quality.”
Dr. Anthony Patel ~ Southlake, TX

“Dr. Roncone is a great teacher. He will show you correlations that you never thought of before and that will help you achieve sustainable good results. Besides explaining his treatment protocols and the biomechanics that go along with it, he goes into detail about TMD, snoring and sleep apnea which will help you to install a unique selling proposition in your practice. I have learned how to treat my patients more efficiently and how to set myself apart by offering treatment for pain that is caused by malocclusion.”
Dr. Claudia Rudelstorfer ~ AUSTRIA